

SU Science Due Diligence Checklist

1. Corporate Overview
 - 1.1. Corporate Presentation
 - 1.2. Executive Team
 - 1.3. Advisory Board
 - 1.4. Corporate Structure
2. Investment Overview
 - 2.1. Non-Confidential Introduction
 - 2.2. Confidential Introduction
 - 2.3. Q&A Responses
 - 2.4. Exit strategy
 - 2.5. Cash Flow Projection
 - 2.6. Customer acquisition costs
 - 2.7. Lifetime Revenue per customer
 - 2.8. Financials
3. Commercial Strategy
 - 3.1. Commercial Overview
 - 3.2. Market Research
 - 3.3. Competitive Analysis
 - 3.4. Commercial Forecasts
 - 3.5. Go to market strategy
 - 3.6. SWOT Analysis
 - 3.7. Burn Analysis
 - 3.8. Personnel needs
4. Product Development Program
 - 4.1. Program Overview
 - 4.2. What needs to be designed?
 - 4.3. What needs to be engineered?
 - 4.4. What needs to be manufactured?
 - 4.5. What needs to be distributed?
 - 4.6. What needs to be maintained?
 - 4.7. What needs to be improved?
 - 4.8. What needs to be serviced?
 - 4.9. Completed Studies
 - 4.10. On-Going Studies
 - 4.11. Planned Studies
 - 4.12. Supply Chain
 - 4.13. Life cycle
 - 4.14. Sustainability
 - 4.15. Disposal
 - 4.16. Guarantees
5. Clinical Program (if applicable)
 - 5.1. Program Overview
 - 5.2. Completed Studies
 - 5.3. On-Going Studies
 - 5.4. Planned Studies
 - 5.5. FDA/CE
6. Regulatory
 - 6.1. Approvals
 - 6.2. Support
 - 6.3. Changes
 - 6.4. Investigator's Brochure (IB)
 - 6.5. Feasibility Analysis
 - 6.6. Energy Calculation
 - 6.7. IND
 - 6.8. Regulatory Conversions
 - 6.9. Other
 - 6.9.1. Orphan
 - 6.9.2. Quality
 - 6.9.3. SOPs
7. Non-patent Intellectual Property
8. Patents
 - 8.1. Granted Patents
 - 8.2. Pending Patents
 - 8.3. Other Legal
9. Manufacturing
 - 9.1. Facility Overview
 - 9.2. CMO/CDO Contracts
 - 9.3. Process/Process Validation
 - 9.4. Policies & Procedures
 - 9.5. Inspections
 - 9.6. Certificates
 - 9.7. Hazmat
 - 9.8. Dependencies
10. Investor Information
 - 10.1. Crowdfunding links
 - 10.2. Investor materials
 - 10.3. Disclosures
 - 10.4. Pitch Decks
 - 10.5. Security Compliance
 - 10.6. Reporting